





Nov. 30, 2018 thru Jan. 7, 2019 One of the best gift you can give is the gift of original artwork. Shop at our Community Arts Program studio & gallery at 1009 Market Street in San Francisco to find that perfect gift.

Hospitality House Community Wish List

Each year, Hospitality House tries to do a little something special for our programs participants who may not otherwise have much to celebrate. Below is our wish list of items.

new socks, new flip-flops, new work boots, men's pajama sets, men's underwear, knit hats, gloves, scarves, hygiene items, art supplies, sketch pads, art portfolios, backpacks, shoulder bags, thumb drives, grocery gift cards, job interview clothing

If you would like to donate items from our wish list, please call Tess Davis at 415-749-2118 or email tdavis@hospitalityhouse.org.

Please note: we are unable to accept used clothing, footwear, or furniture. All donations are tax deductible. Donors will be recognized in our upcoming e-newsletter.





Join Hospitality House In Building Communities

Become A Monthly Donor

Make an affordable donation of as little as \$10 a month. Sustaining donors help us build a movement for change — every month. Call our Development Manager Tess Davis at 415-749-2118 or go to www.hospitalityhouse.org.

Make A Donation

Donations can be made online by clicking the donate button at www.hospitalityhouse.org or by check made payable to Hospitality House. Send your checks to 290 Turk Street, San Francisco, CA 94102.

Sponsor Our Fundraising Events

Hospitality House holds two major fundraising events each year including our Annual Art Auction in May. We are looking for sponsors and donors to help fund our events. Information on the benefits of sponsorship will be available on our website at www.hospitalityhouse.org or call our Director of Development Allan S. Manalo at 415-749-2184 for details.

Volunteer at Our Fundraising Events

We always need volunteers to help with the various tasks involved in hosting a major fundraiser. Email our Development Manager Tess Davis at tdavis@hospitalityhouse.org to get involved.



(415) 749-2100 info@hospitalityhouse.org www.hospitalityhouse.org



Main Office Address: 290 Turk Street San Francisco, CA 94102







A Year to Remember

A Letter from Executive Director Joe Wilson

All of us at Hospitality House are immensely grateful for the outpouring of generosity from supporters and contributors across San Francisco – and beyond – throughout the year. Last October, you helped make our 50th Anniversary Celebration a truly memorable occasion. Earlier this year, you helped make our 2018 Annual Art Auction our most successful ever. The overwhelming response to our PBS News Hour Brief But Spectacular video segment was gratifying and exciting – more than 170,000 views on both coasts, as well as our neighbors in Canada and Europe. This past year, more than 100 new donors have invested in Hospitality House, deepening our support across San Francisco and beyond. The future looks bright.



This past year, Hospitality House's six programs documented more than 25,000 visits from homeless and/or low-income community residents, artists, job-seekers, and volunteers – evidence of the continued need for community-based programs that are accessible, responsive, and effective. Our Self-Help Centers, located in the Tenderloin and Sixth Street areas, fielded more than 20,000 of those visits, offering socialization, drop-in groups, housing referrals, access to public benefits, individual and group therapy, and other critical resources.

Our men's shelter – one of the City's oldest – provides safe refuge from the streets, as well as case advocacy and referrals to more permanent housing. In Summer 2017, our Employment Program opened a Neighborhood Access Point, a full-service center with computer access, one-on-one assistance, job readiness and support for job-seekers, and employer-sponsored hiring fairs all of which play a role in removing barriers to employment. Nearly 200 low-income job seekers found gainful employment, enabling many formerly homeless job seekers to obtain housing as well.

Our Community Building Program and Volunteer Engagement Program are transforming how San Francisco's human services field combines trauma-informed healing, civic engagement, and leadership development. We've reached dozens of low-income residents who've contributed more than 6,000 service hours in Hospitality House programs, learned new skills, and forged deeper interpersonal and community bonds. We conducted nearly 50 skills-building trainings for our community partners, strengthened staff development and service learning, and promoted lasting resident engagement.

Our groundbreaking Healing, Organizing, and Leadership Development program (HOLD) combines positive civic activism with managing trauma, building relationships and community connections, and promoting housing stability through resources and advocacy. We're building leadership through civics trainings at City Hall, voter education workshops, community forums, affordable housing advocacy, and joint efforts with partners across neighborhoods. Our multi-year organizing effort with a group of long-term neighborhood tenants fighting to stay in their homes truly embodies what being good neighbors can mean.

Our Community Arts Program reached nearly 3,000 community residents and artists with free studio space and instruction, skills workshops, and monthly shows and exhibitions — enabling community artists to reach a broader audience, and as always, artists keep 100% of the proceeds from their art sales. 2019 marks the 50th Anniversary of the Community Arts Program, a significant milestone we hope you'll celebrate with us at our Annual Art Auction in May.

We've reaffirmed Hospitality House's long commitment to racial and economic justice, through our groundbreaking Theory of Change blueprint, a bold, organization-wide strategy to fight income inequality. Because we've invested in organizational diversity at all levels, more than half Hospitality House's senior leadership team – including the Executive Director – are former peer staff, and a majority are women of color. Moreover, four members of our Board of Directors are graduates of our HOLD program – indeed, the next generation of leaders is already here.

We are indebted to each of you - as donors, supporters, and community builders - for believing in us, trusting in us, investing in us. Hospitality House is committed more than ever to building community leadership to help tackle the City's most pressing issues. Our ambitious, multi-year effort to engage thousands of new supporters in neighborhoods across San Francisco, is more vital than ever. We need you, more than ever.

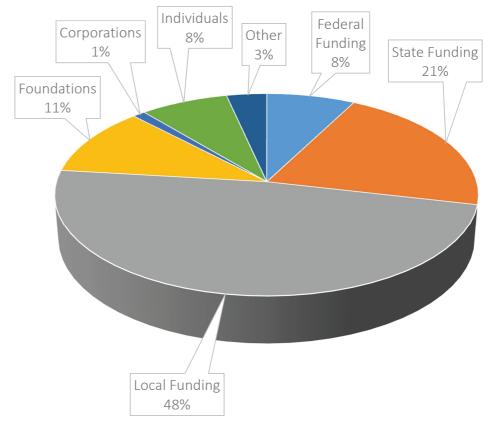
Thank you for believing in us.

PG.2

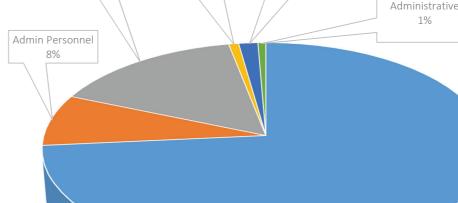
Jupl 7. Wilson

Financial Data for Fiscal Year 2017 - 2018

Income FY2017 - 2018



Office & Facility 16% Staff Training and Development 1% Fundraising 1%



Program Personnel

& Program Services 73%

\$345,823 Office & Facility \$683 100 Staff Training & Development \$35,560 Fundraising \$68,474 Administrative \$28,320 **Total Expenses** \$4,383,257 **Net Income** \$508,317 Non cash Items Depreciation Amortization \$152,146 Net Income \$660,463 before

non-cash items

Financials represent unaudited totals.

Annual audit will be published by

December 31, 2018.

[\$532,195 of Net Income is temporarily restricted.]

INCOMEFederal Funding

\$373,554

State Funding

Local Funding

\$1,025,618

\$2,359,924

\$537,000

Individuals

\$372,704

\$169,498 Total Income

\$4,891,574

EXPENSES

\$3,221,980 Admin Personne

Program Personnel & Program Services

Other

Foundations

Corporations \$53,277

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Thanks to our generous supporters and community builders!

We would like to express our deepest gratitude to all our donors, sponsors, in-kind donors, foundations, and community partners who support Hospitality House's community programs through your generosity. You continue to stengthen our neighborhoods and communities by believing in our shared humanity.

\$100,000+ \$50,000+

San Francisco Foundation George H. Sandy Founda

\$10,000+

William G. Gilmore Foundation \$5,000+

Anonymous Margaret & Henry Brodkin Morris & Morris CPA lanmin Liu & Jennifer Me

\$1,000+ Bloomina Willow Bonnewit Development Services & Familie Gercama

Natalie Bonnewit Jan M. Boyton & Timothy Peuyo enter for Harm Reduction

Therapy leannie Little & Pat Denning Sandra Chu Jenny Collins & Nurture Coachine

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Andrea Schwartz & Steve Dolan Andrew Sommer Lucia and Peter Sommer Swords to Plowshares Thendara Foundation

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Alanna Zrimsek & Morton Levin

\$500 +

Sherilvn Adams Stephen & Francoise Dean Blackkette Adeline DeForest Supportive Housing (DISH) Retty Doerr

Launie Douglas Allen Ellison **Episcopal Community** Alison F. Geballe Seth Glickman Karen Gruneisen Roma Guy Carla Javits Craig B. Etlin & Leslie A

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Dale Posner homas & Susan Ricker Jolene Rocchio Jason Rodrigues Torin Sandall Jennifer Sato Brian Sharbono

LeTisha Shaw **Bradley Smith** Nichole Stepro Mary K. Stofflet Margaret Stuar John Sullivan Uyen Tang Lisa Taylo

Pamela Tormey Shannon Trimble Leslie Tsang STUDIO Gallery Jennifer Farris 8 Rab Terry Tenderloin Community Development Corp.

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Rafael Zuniga Accurate Printing Karen Antonelli lames Arnold

Holly Badgley & Peter G Stern eremiah Rall Judith Baker Bill Beierdorfe Amy Beinaty
A. Cole Benson Jose Bernal Mara Blitzei

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Mary Ann Finch

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Mary Mocas Leslie Morgan Grace Munakata

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Gyöngy Laky Rik Lee Leipold Levi Strauss & Co

OUR SIX COMMUNITY PROGRAMS

Since its beginnings 50 years ago as simple drop-in space for youth run by community volunteers, Hospitality House has evolved into a vibrant community institution operating six multi-faceted programs at four locations in three distinct neighborhoods. Our programs are deeply rooted in harm reduction philosophy, i.e, reducing harm rather than passing judgment, offering options for better choices, and valuing all community members as assets. Hospitality House's signature peer-based model, i.e., those running our programs mirror the diversity of the community which we serve, is also embodied in our current executive director — a formerly homeless person and shelter resident. Over the years, Hospitality House has remained true to its founding mission: to make the heart of San Francisco a better place for all.

TENDERLOIN SELF-HELP CENTER

For more than 30 years, the Tenderloin Self-Help Center (TSHC) has offered low-threshold services for low-income and homeless community residents, including drop-in services, support groups, case advocacy and housing referrals, peer counseling, and harm reduction therapy. Highlights for FY2017 - 2018 include:



- More than 15,000 community residents served throughout the year.
- Hundreds of community residents participated in empowerment and/or support groups.
- Hundreds of low-income and homeless residents obtained housing, income, and other resources including referrals to behavioral health services.
- Hosted four spoken word and open mic events to showcase community talents of more than 150 residents.

SHELTER PROGRAM

Hospitality House operates one of the City's oldest shelters for 30 men each night, 365 days per year. Highlights for FY2017 - 2018 include:

- 645 homeless men served throughout the year.
- Nearly 100 men received extended case management and advocacy to achieve greater stability — permanent housing, health care, public benefits, employment, etc.

Two wellness group partnerships continued to help residents strengthen community ties and escape the lonliness and isolation of being homeless:

Farming Hope: With the help of the organization, shelter residents are building a community garden on Hospitality House's rooftop. Additionally, Farming Hope has hired several residents to work at their farmer's market booth and monthly dinners.

Back on My Feet: Helps to restore confidence, strength, and self-esteem by matching shelter residents up with competitive runners. As they learn to run/walk, residents create bonds that help them develop positive impacts in their lives.



Donations listed above from July 1, 2017 through June 30, 2018

PG.3

COMMUNITY ARTS PROGRAM

For nearly 50 years, Hospitality House's Community Arts Program (CAP) has offered free fine arts studio space for low-income community artists, the only one of its kind in San Francisco. CAP also features daily arts instruction and workshops, frequent exhibitions of local artists' work, and community engagement activities. Artists keep 100% of the proceeds from their art sales. Highlights for FY2017 - 2018 include:

- CAP provided free-of-charge fine arts space, exhibitions, and instruction for nearly 3,000 individual artists and neighborhood residents.
- Offered in-studio workshops drawing, framing, ceramics, printmaking, painting, jewelry making, etc. for more than 200 local artists and community residents.
- Hosted monthly art exhibitions and special events featuring more than 70 community artists.
- Hospitality House's 33rd Annual Art Auction raised more than \$85,000 for our community programs and featured more than 30 of our CAP artists.

COMMUNITY ARTIST SPOTLIGHT: Tan Sirinumas



"I came back to San Francisco with only \$20."

It may sound like a cliché or the opening line of a rags-to-riches story, but for Tan Sirinumas, the experience was all too real.

A little over 10 years ago, Tan immigrated from his native Thailand along with a friend to study English in San Francisco. When his friend decided to go back home, he was left alone without any social support and a novice command of English. "I was really stressed and depressed," he said. He decided to pursue an opportunity in New York, but after a month, he found his way back to San Francisco living the cliché. "I remember that time. I was just carrying my luggage, just sitting at the Powell BART station with only \$20 and thinking 'What am I going to do?'I had no idea."

"I didn't want to go home [to Thailand] because I wanted to prove myself. And I didn't want to bother my family, especially about money." He contacted a friend who let him stay for a night. To make ends meet, he cleaned houses and found that he loved to arrange and rearrange things. There was an element of artistry in keeping things in order. It opened up his sense of creativity.

"So one day there's this one person [who] mentions Hospitality House. I never heard this name before. He said this place provides free art supplies and also free classes. So I came here and checked it out," he recalls. "I realized that they are more than just free art supplies. Hospitality House's art program provided social support and encouragement — that anyone who comes here can be an artist or to use this place as a sanctuary. A place that if you have no idea where to go, where to start, just come here. Just do your own thing — make art. So basically I have discovered art here as a process of healing. I have come here a few years now to discover myself, explore what I can do."

Since that day sitting at the Powell BART station with only his luggage and \$20, Tan has exhibited at the Community Arts Program (CAP), Counterpulse theater, the Tilden Hotel, and various venues throughout the Tenderloin. During the last Hospitality House Annual Art Auction, his artwork was entered in the live auction, inciting a bidding war that topped \$1,500! He was so overwhelmed with emotion he couldn't hold back his tears.

"I enjoy meeting other people who also struggled — low-income people who didn't have a lot of friends like me. They are all here [at CAP]. And I feel fine because I feel I am not alone. I made friends here."

Tan continues to work at CAP with a goal to help other artists in the program. "Hospitality House helped me to know myself. It taught me to understand about community. Since I had a solo show here last year, I have realized that whatever I do now, I want to look out for other people, other artists. I feel like everyone has different artistic strengths, so I've been working with different artists here from CAP to do a collaboration where they haven't had a show, rather than just do a solo show of my work."

SIXTH STREET SELF-HELP CENTER

For nearly a decade, The Sixth Street Self-Help Center (SSHC) has offered low-threshold dropin services for low-income and homeless community residents in the Sixth Street corridor. Modeled after our flagship center in the Tenderloin, SSHC provides essential services for the neighborhood. Highlights for FY2017 - 2018 include:

- Provided drop-in services for nearly 7,000 community residents throughout the year. Approximately 190 community members attended Harm Reduction support groups.
- Hundreds of community residents were referred to behavioral health services, housing, employment, or other needs.
- Hosted monthly providers' resource group including more than 21 community agencies.











PG.9 PG.4

EMPLOYMENT PROGRAM

The Employment Program offers options for empowerment and stability through addressing barriers to employment, securing living wage jobs, and encouraging career choices. The team has worked to expand services and citywide collaboration with employers and other workforce and employment agencies. In recognition of expanded services and community partnerships, in 2016 we were chosen by the City to open a full-service Neighborhood Access Point. Highlights for FY2017 - 2018 include:

- Nearly 300 job seekers enrolled in employment case management job readiness services.
- Hosted job fairs and hiring events with more than 60 different employers.
- Nearly 200 job seekers developed career case plans and/or completed work readiness activities including resume and cover letter creation, mock interviewing, and job search activities.
- Almost 200 job seekers were placed in unsubsidized employment.
- Supported new hires with transportation, work clothing, specialized work tools, and training fees.

A Familiar Smile Leads the Employment Program

Interview & Photo by T. Davis.



Hospitality House's Employment Program has a new program manager – new, that is, to the leadership role, but a familiar smile that compliments the enthusiasm in her voice whenever she talks about the community she loves. Development Manager Tess Davis caught up with Tiffany Jackson, our "new" Employment Program Manager.

How long have you been working at HH? Next month will be five years."

What position did you start out as?

'I started as an on-call Sub-Peer Advocate and then six months later, I moved into an Employment Case Manger position. Then four months ago, May of this year, I moved into Employment Program Manger...

Why did you want to become Program Manager?

Well, I hesitated for a while. I had the opportunity to apply... I didn't think I was ready. I think I needed a little bit more to learn. I really felt connected to the community and at the time I liked being in the front line staff. I like working with the people directly and I felt liked [I would be] working behind the scenes. I wasn't going to work with the people. I was going to be doing more paperwork and dealing with the big bosses and then realized that it was totally not like that.

What's your favorite part of your job?

"Everything! First off, I love Hospitality House. I tell everybody this is the first job I've ever had where I really love my job. I'd actually do this for free (even though I don't want to do it for free because I need to pay rent), but I would do this ...for free. I love this job. This is the only place I know that really cares about the people — like, we will fight tooth and nail for our people and I love it. I tell a lot of people that our programs are not structured—we structure around the people, the individuals, because everyone doesn't fit into a box. That's what I love about HH, first off. And just the passion that staff gives the clients. The staff that we hire is amazing. It's like we attract these certain people who are just SO amazing. The organization, the staff, the people who come here because they know we care. Just overall, this is just my ideal job."

What is the biggest challenge of your job?

"Making sure we have the right resources, right services, for clients. I think that's the most challenging part. Cause overall we kick ass at services. We got six different programs, a ton, a truckload of ... services, but it can just be that one service we might not have, like housing, or immigration services. These are challenges that face the whole community."

What is your vision for Employment Program over the next five years?
"So much in my mind right now, I can't pinpoint much. But I've talked to Joe about this—I want to see the Neighborhood Access Point Centers collaborate more to build a bigger partnership. There are only seven access points in SF, and we should be poppin' the most. I definitely want to build up this Sixth Street area to work with each other. So just building the community—if we build a stronger community, the people will see how well they're connected and they'll care more about the community."

COMMUNITY BUILDING PROGRAM

Since 2010, the Community Building Program (CBP) has strengthened community capacity through case advocacy, support groups, leadership development, and civic engagement. This includes volunteerism for community residents and our unique trauma-informed project called Healing, Organizing, and Leadership Development (HOLD). Highlights for FY2017 - 2018 include:

- Nearly 600 neighborhood residents participated in engagement activities throughout the year to build leadership skills and encourage community activism.
- Local residents contributed more than 6,000 hours of volunteer service, supporting our programs, transforming themselves, and improving their community.
- More than 300 community residents participated in at least one discussion / community building group throughout the year.
- Nearly 200 residents maintained or improved their housing throughout the year.
- Four graduates of HOLD are members of Hospitality House's Board of Directors.
- More than 50 trainings provided for various community partners throughout the year, including conflict de-escalation, effective community outreach, and peer-based community services.

BUILDING COMMUNITY EVERY DAY

Story & Photo by T. Davis

Meet our superstar volunteer duo, Ms. Etoy and Michael! In February 2017, both Ms. Etoy and Michael started volunteering in our Community Building Program (CBP). For nearly 18 months, they've devoted three days a week to greeting community members and program participants with warm smiles and friendly hellos. Everyone in the community loves this dynamic volunteer duo, and they've found tremendous joy in working with the Tenderloin community and helping community residents find resources and deeper connections through our CBP.

Ms. Etoy was born and raised in Houston, Texas, and moved to San Francisco right after graduating high school in 1954. She studied Nursing at City College of San Francisco and after receiving her certification began a career in Private Duty Nursing, working with special needs children.



Michael, a Bay Area native and a third-year student at City College of San Francisco studying Drug & Alcohol Counseling, was eager to get to work in the Tenderloin community and put his new skills into action! His educational experience augments his volunteer skills at Hospitality House, which in turn inform his academic work. His experience on the front line, doing one-on-one work with the Tenderloin and SOMA communities, affords him invaluable skills — skills that prepare him for his future as a Drug and Alcohol Counselor.

Ms. Etoy's passion for providing care and support to others extends well beyond her career — it's her calling that's very much reflected in her family life. When asked about her family dynamic, she subtly giggled and said with full confidence, "Oh, I'm the matriarch. When it comes to my family, I'm in charge!" From cooking to being the go-to person for advice or support, Ms. Etoy knows what it means to care, to love, and to nurture.

Michael feels his time at Hospitality House has deepened his understanding of Harm Reduction philosophy and given him firsthand experience putting the model to use. "Being right down here in the Tenderloin, you can't get any closer to the hands-on experience with meeting people where they're at," he explains. "That's one reason I like Hospitality House. We tend to not just help the community, but people in general and without judgment. And that is a good thing."

We're so grateful to have this superstar duo here at Hospitality House, bringing joy and love to so many every day!

PG.5 PG.8

Celebrating the Power of Our Voices, Our Stories, Our Community

Sights and Sounds from Hospitality House's 50th Anniversary Celebration on October 12, 2017 at The Green Room of San Francisco War Memorial & Performing Arts Center

Board President Jeanie Bunker

Photos by Allen Ellison. Video stills by Scotty Peterson



Finance Manager Alejandra Hilsaca and Employment Program Manager Abigail Headrick prepare name tags for guests



Community Building Program Manager Case Manager Ron Burnham.



Senator Mark Leno and Margaret Brodkin





Hospitality House's long time supporter and guardian angel Leslie Rabine enjoys the



ED Circle: former Hospitality House Executive Director Jackie Jenks (right) share a laugh with the Coalition on Homelessness (COH) ED Jenny Friedenbach (center) and new



District 6 Supervisor Jane Kim with Training Manager David McKinley. Development Manager Tess Davis, and Director of Development



Volunteers Helen Manalo and Eileen Aniciete check-in quests at the registration



Friends and supporters of Hospitality House



Community Arts Program artists Charles



Amber Carvalez sets up the

Sandy

Weil



silent auction table along with Marcus Cheek shares a striking



Vanguard founder Rev. Adrian Ravarour: "Hospitality House has only grown in its capacity to love, to serve, to help, and to be that resource where we that we must help each othe in order for our humanity and



Community Building Program Manager Windy Click presents recognition awards to long time volunteers Jesse Johnson, Jon

Myles, Motohiro Hamada, and Moses Thompson

Joe Wilson leads the evening's program

Activist, Politician, and Comic Tom Ammiano: "You know as long as I've been involved in politics, which is over 50 years, you can tell the true people and the authentic people and those behind Hospital ity House and all the other social iustice advocates have run true.



Community Arts Program Manager Janet Williams cheers the artists of CAP as they are



(right) presents Jackie Jenks with a special gift along with COH ED





Western Regional Advocacy Project founder Paul Boden: "Hospitality House never tried to rehabilitate me to fit back into the system. (And I can tell you there are mayors and shit that are very disappointed that they didn't do that.) The not create homelessness. Homelessness was created by racism, classism, and



donated by the Cake Gallery.



The Epic Dance Battle!

Gayle Rosemond (right) kicks off the Sideshow Stage o the loggia. Katya Radul performs a song on her ukulele Sideshow Stage performers featured Ed Bowers, Jesse Johnson, JR Johnson, Precious Listana, Bisola Marignay, Kim Mosteiro, Katya Radul, and Gayle Rosemond.



"Slick" Guard shares his story: "I have my owr art business and I'm learning and growing everyday. Anything is possible. I'm going to keep fighting for the artists in my neighbor-hood because this is our home, we deserve to



Tenderloin Self-Help Center Program Manger Dewayne Cobb (right) gazes at the night sky.

SF Pole & Dance State Bird Provisions

Twelve Eleven Wine

Thanks to the Sponsors of our 50th Anniversary Celebration

ST. ANTHONY'S





Swords to











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Arlene & John Rocchio Shauna Marie Rose & Raymond Sullivan Barbara Seethaler Gladys Shegoian Nichole M Stepro Robynn Takayama Tom Temprano Robert Tobin Susan Uecker Robert Waters Anne Winslow Alanna Zrimsek

Former Hospitality House Executive Director Jackie Jenks: "Happy birthday, happy 50th birthday Hospitality House. I came to Hospitality House. I came to Hospitality House 22 years ago and it has changed my life. The Tenderloin has changed my life. I will never be the same. This organization is special, it's unique, it's one of a kind. It's a place where everyone can come and everyone has a place, everyone has a role and everybody matters. I hope your will continue to work in the future with that as the goal and I hope one day Hospitality House can work itself out of a job because everybody will have ample housing, ample income, and everyone will feel like they're part of a safe and dignified community. So happy birthday! Here's to the next 50 years into working ourselves out of a job!"

Carol Andersor Jeremiah Ball Michael Blecker Natalia Bunke

Braden Cerutti Nina Clark Londale Cobb Marcus Cheek Beverly Curwer Shannon Dodge Steve Dolan Launie Douglas Ariel Fortune El Norte Foundatio Kytha Gernatt Seth Glickman Alex Goldman Sean Greene Ron Headrick

Thanks to our 50th Anniversary Donors

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After several months of calling each other out, Peer Advocate Samantha Rodgers and Shelter Program Manager Jose Bernal finally settle it on the floor

in an epic dance battle to end a memorable night... in a unanimous tiel

Paul Vieira Cheryl Ward Matt Weldon Deedra Lang Skye Lawrence Pam Tau Lee Michelle Leshne 9:20 Special SF ABC7 Rachel Pattersor

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